

DOUGLAS T. DAVENPORT

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MANAGER | PROJECT DIRECTOR | STRATEGY AND OPERATIONS

Exceptional eighteen-year career driving project-oriented operations, business development, and financial performance to meet team objectives in changing environments. Progressive management path stressing personal involvement, multi-disciplinary approaches, team-building, and motivation. Natural leader with the ability to envision and communicate strategy at multiple levels, work across disciplines, and cultivate effective team efforts. Highly capable of organizing complex efforts, applying expertise in engineering, project management, financial management and marketing. Highly skilled in oral and written communication, presentations, and personal leadership.

PROFESSIONAL EXPERIENCE

Program Manager, Consulting Operations, Business Development

TETRA TECH EM INC. – San Francisco, CA

2000 – Present

Senior management position reporting directly to Sr. Vice President, Western Region.

Project Management

- Responsible for effectiveness, quality, profitability, and team performance for projects totaling over \$15 Million in annual revenue. Directs project management teams conducting engineering and environmental studies, multiple design/build programs, greenhouse gas inventory and verification programs, and resource efficiency management.
- Strong expertise in cost modeling, financial management, strategic planning, cost and schedule controls, and proposal development.
- Manages project teams comprised of 50 technical and administrative staff. Directly responsible for staff hiring, assignments and utilization.
- Successfully integrates a diversity of small business partners and team firms into consulting practice while maintaining quality, focus and utilization of core consulting teams. Effectively executes contracts using small business partners to meet acquisition goals for clients.

Consistently recognized for taking on the most challenging clients and projects in the business line. Drives outstanding team performance, cost-effectiveness, and client satisfaction. Earned Corporate project management achievement award.

Business Operations

- Leads national project operations team for Carbon Management Services business line, comprising over 100 projects producing \$10 Million in annual revenue. Directly responsible for team performance in project management, finance, quality, and client satisfaction.
- Manages local staffing and recruiting, workload projections, cost and schedule controls, and project management into San Francisco consulting operations. Leads business development teams to position new competencies toward new project and client opportunities.
- Developed consolidated project financial reports, performance metrics, and project evaluations driving profitability of more than 300 ongoing fixed-price contracts and task-orders valued at over \$500 Million.
- Develops and supports company-wide operating unit business plans including detailed projections of project labor cost, staff utilization, marketing strategy, and administrative costs.
- Led national team for conversion of company-wide business and accounting systems, policies and procedures, and training programs. Assumed control of seriously flawed and underperforming project, reorganized and refocused activities, and achieved all objectives on time and with excellent quality. Recognized for management excellence.

Project Manager

MSA PROFESSIONAL SERVICES, INC. – Madison, WI

1996 – 2000

- Provided environmental and project management services for public and private sector clients in the Midwestern United States.
- Responsible for project management, staff supervision and development, and business development as a senior professional in the Environmental Engineering Department.
- Managed teams of consultants situated across the company, and led marketing and business development initiatives.
- Led engineering and project management on more than half of departmental project workload.
- Responsible for new office startup, hiring key personnel, business development, and operations management.
- Reviewed work product and mentored project staff.

Project Manager

LOCKHEED MARTIN ENERGY SYSTEMS, INC. – Portsmouth, OH

1991 – 1996

- Directed special projects supporting \$160 million environmental management program at DOE Uranium Enrichment Facility. Assumed departmental management duties part-time.
- Established independent program for environmental technology research, development and demonstration with Oak Ridge National Laboratory, performing projects valued at \$5 million annually.
- Directed staff of financial analysts, engineers, research scientists, and administrative personnel. Applied DOE Cost and Schedule Control Systems practices.
- Earned several awards and accelerated advancement based on distinguished performance.

Engineer

J.A. JONES CONSTRUCTION, INC. – Chicago, IL

1990 – 1991

- Integral part of engineering team responsible for construction management and problem solving during construction of two high rise commercial buildings in Chicago. Project values exceeded \$200 Million each.
- Scheduled materials delivery and managed over 100 subcontracts on a daily basis.
- Developed detailed contract financial claims and project schedules.

EDUCATION

MBA, Management – University of Wisconsin, 2001

MS, Civil/Environmental Engineering – University of Wisconsin, 1996

BS, Civil Engineering – University of Akron, 1991

PROFESSIONAL REGISTRATIONS

Professional Engineer registered in Ohio, Wisconsin, and Illinois.

PERSONAL

Personal pursuits include road cycling, rock climbing, hiking, international travel.

REFERENCES

Available upon request.